

## Message Text

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60

ORIGIN NEA-16

INFO OCT-01 EUR-25 EA-11 IO-14 ISO-00 EB-11 CIAE-00

DODE-00 PM-07 H-03 INR-11 L-03 NSAE-00 NSC-07 PA-04

RSC-01 PRS-01 SP-03 SS-20 USIA-15 AID-20 COME-00

FRB-03 TRSE-00 XMB-07 OPIC-12 CIEP-03 LAB-06 SIL-01

OMB-01 STR-08 /214 R

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NEA/ARN - MR. KORN

NEA/ARP - MR. DICKMAN

NEA/AFN - MR. WILEY

COMMERCE - MR. HEARN (INFO)

EB/CBA/BP - MR. BUSHNELL (INFO)

NEA/RA - MR. MONTGOMERY (INFO)

----- 111351

R 301505Z AUG 74

FM SECSTATE WASHDC

TO AMEMBASSY BEIRUT

INFO AMEMBASSY ABU DHABI

USINT ALGIERS

AMEMBASSY AMMAN

AMEMBASSY CAIRO

AMEMBASSY DAMASCUS

AMCONSUL DHAHRAN

AMCONSUL JERUSALEM

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

AMEMBASSY LONDON

AMEMBASSY MANAMA

AMEMBASSY PARIS

AMEMBASSY RABAT

AMEMBASSY SANAA

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AMEMBASSY TEL AVIV

AMEMBASSY TOKYO  
AMEMBASSY TRIPOLI  
AMEMBASSY TUNIS  
USMISSION USUN NEW YORK

C O N F I D E N T I A L STATE 190974

E.O. 11652:GDS  
TAGS: EGEN, ETRD, IS, XF  
SUBJECT: ARAB BOYCOTT OF ISRAEL

REF: STATE 164947

BEIRUT POUCH BAGHDAD

1. STATE AND COMMERCE HAVE RECEIVED NUMEROUS INQUIRIES FROM BOYCOTTED U.S. FIRMS CONCERNING AUGUST 15 WALL STREET JOURNAL ARTICLE ON AP REPORT FROM DAMASCUS THAT UNLESS SONY CORP. OF JAPAN BUILDS AN ELECTRONICS ASSEMBLY PLANT IN AN ARAB COUNTRY WITHIN NEXT SIX MONTHS IT WILL BE BOYCOTTED IN ENTIRE ARAB WORLD. REPORT CITED HEAD OF BOYCOTT OF ISRAEL OFFICE MOHAMED MAHGOUB AS SOURCE OF INFORMATION, QUOTING HIM AS SAYING THAT BOYCOTT OF ISRAEL HEAD OFFICE HAD DECIDED TO PLACE SONY UNDER SIX-MONTH PROBATION AND THAT SONY WOULD HAVE TO SET UP AN ASSEMBLY PLANT--SIMILAR TO THE ONE IT HAS IN ISRAEL--EITHER IN EGYPT OR SAUDI ARABIA. MAHGOUB IS REPORTED TO HAVE DISCUSSED SONY'S OPERATIONS IN ARAB WORLD WITH SONY'S ME REP UTAKA NAKATANI WHO IS BASED IN BEIRUT.

2. ABOVE REPORT TENDS TO CONFIRM REPORTED CHANGE IN BOYCOTT RULES DISCUSSED REFTEL. DEPT HAS NOT OBTAINED COPY OF ARAB LEAGUE CIRCULAR REPORTED TO BE BASIS OF NEW BOYCOTT POLICY OR ANY FURTHER INFORMATION ABOUT IT FROM ADDRESSEE

POSTS OR OTHER SOURCES. HOWEVER, WASHINGTON REPRESENTATIVES OF SOME BOYCOTTED FIRMS HAVE INFORMED DEPT THAT EGYPTIAN EMBASSY ECONOMIC OFFICER RECENTLY CONFIRMED TO THEM VERACITY OF THAT CHANGE AND EXISTENCE OF CIRCULAR.

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3. DEPT STRESSES IMPORTANCE WE ATTACH TO THIS DEVELOPMENT AS EXPLAINED PARA 4 REFTEL. WE WOULD APPRECIATE WHATEVER INFORMATION ADDRESSEE POSTS MIGHT BE ABLE TO PROVIDE ON THIS FROM WHATEVER SOURCES AVAILABLE, E.G. LOCAL ARAB CHAMBERS OF COMMERCE OR MINISTRIES OF COMMERCE AND INDUSTRY.

4. FOR BEIRUT. REQUEST EMBASSY ATTEMPT ASCERTAIN FROM

SONY REP NAKATANI WHETHER ABOVE REPORT ACCURATELY REPRESENTS SONY CASE AND GENERAL POLICY OF BOYCOTT OFFICE. KISSINGER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** BOYCOTTS, BUSINESS FIRMS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 30 AUG 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** martinml  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974STATE190974  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** EWBIZIC:KHA  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D740241-0871  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Line Count:** 117  
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**Office:** ORIGIN NEA  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** STATE 164947  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** martinml  
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**Review Date:** 29 APR 2002  
**Review Event:**  
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30 JUN 2005

**Review Media Identifier:**  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ARAB BOYCOTT OF ISRAEL  
**TAGS:** EGEN, ETRD, IS, XF, SONY CORPORATION  
**To:** BEIRUT  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005